

A Newsletter for Shareholders of 1ST Gateway Credit Union

## **New Products and Services for 2016**

Go Check Free with our new Online Bill Pay

1st Gateway Credit Union is introducing Check Free, our

new online bill pay product, which will be replacing our current bill pay service.



Automatically set up one-time or recurring payments for the creditors, dates and amounts you choose. Pay any company or individual with a US postal address or transfer payments to other 1GCU accounts.

- Schedule bill payments directly from your account
- Set up payments for recurring bills like mortgage, rent, utilities, etc.
- Pay individuals such as your family members or relatives
- Transfer one-time or recurring amounts to family members with 1GCU accounts
- Control automatically or manually which bills are paid, the amounts that are paid, and when the money should be deducted from your account
- Setting up bills for recurring payments is quick and easy

For members that are already on Bill Pay with us your recurring payments will be transferred to our new system.

For members that are not on Bill Pay and wish to sign up visit our website at www.1stgateway.org.

# popmoney

**1ST EDITION** 

Spring 2016

Popmoney is our free person to person payment service. When you use Popmoney, the recipient receives the money directly into their account online, saving them a trip to their financial institution. You just need their cell phone number or e-mail address and be enrolled in Virtual Branch.

- Send a gift to family and friends
- Send money to your child at college
- Pay your babysitter or lawn care service
- Pay rent to your landlord or roommates
  - For more information and to sign up visit our website at www.1stgateway.org.

### COMING SOON - MOBILE DEPOSIT ON THE GO

Deposit your checks anywhere, anytime - our remote deposit services are free and easy to use. You'll save a trip to the branch by using your scanner or mobile phone to deposit checks securely.

Deposit checks from your mobile phone. It's easy - sign your check, take a photo of it front and back, then deposit it securely. Best of all it's free!

Deposit checks from your mobile phone

- Endorse the check
- Take a photo of the front and back of the check
- Send it to 1GCU via the mobile app
- Secure service for members in good standing

To get started, download our mobile app by searching for 1<sup>st</sup> Gateway Credit Union in the Itunes or Google Play stores.

Camanche Clinton DeWitt Fulton Morrison www.1stgateway.org

## ATM Safety - Protect Yourself and Your Money at the ATM

The ATM is a modern invention that many of us depend on for its convenience. However, any transaction involving money can be dangerous if you let your guard down. Follow these safety tips to keep your ATM visits both convenient and safe:

- If possible, avoid using an ATM after dark. If you must, choose one that is well lit with no shrubbery nearby.
- When you arrive at an ATM, look around. If you see anything that makes you uncomfortable or anyone who looks suspicious, do not stop. Either use an ATM at a different location or come back later.
- Have your debit card ready when you approach an ATM. While you are fumbling with a wallet or purse, you are easy prey for a thief.
- If someone else is using the ATM, say alert to your surroundings. Look up every few seconds while transacting your business.
- Protect your Personal Identification Number (PIN). Do not enter your PIN if anyone else can see the screen or keypad. Use your body to shield your PIN from onlookers. Don't give your PIN out to others.
- When your transaction is finished, be sure you have your card and your receipt, then leave immediately. Avoid counting or displaying large amounts of cash.
- As you leave, be aware of anything suspicious. If you think you are being followed, go to an area with a lot of people and call the police.

#### **1ST GATEWAY ATM LOCATIONS**



CAMANCHE: Highway 67 North CLINTON: 1504 N. 2<sup>nd</sup> Street DEWITT: 1703 11<sup>th</sup> Street DEWITT: Guardian Industries FULTON: 415 10<sup>th</sup> Avenue MORRISON: 200 E. Knox Street

#### 1<sup>st</sup> Gateway Wins Best of the Festival



1<sup>st</sup> Gateway took home the top prize in the Prairie Hills Radiant Festival of Christmas Trees in December.



#### **Credit Cards vs. Debit Cards**

Debit and credit cards are convenient ways to pay, and many people use both types of cards. Each has

advantages and also things to consider.

## Debit Card

Benefits:

The money comes from your checking account so you're using your own money, not credit.



Useful for everyday purchases such as groceries and many routine expenses.

Considerations:

Some merchants may submit an authorization for more than the final amount of your purchase, which may affect your balance that is available for subsequent purchases.

In an emergency, you won't be able to use your debit card if you don't have available funds in your account and you don't have overdraft coverage. Or if you do have overdraft coverage, fees may apply.

If unauthorized charges are made on your debit card, and you are unaware of it or waiting for the issue to be resolved, checks and other payments from your checking account could be returned.

#### Credit Card

#### Benefits:

Useful for purchases where you would like to delay payment either until you get your statement and pay the balance in full, or you need to pay over time.

Better option for online shopping and some other situations (see examples above).

Helpful in emergencies when you don't have available funds in your checking account.

Considerations:

There could be a risk of overspending if you're paying with credit.

If you carry over a balance month to month, you'll pay interest. However, on most credit cards, you can avoid interest if you pay your balance in full each month within the grace period.



The 1<sup>st</sup> Gateway Credit Union car went through a lot of tough competition to take home 1<sup>st</sup> place in the Morrison Pack #328 Pinewood Derby Race. Pictured on the left is the head of our pit crew Jeanne Adams, Member Service Representative.

## Summer is right around the corner

## **ONLY 1ST GATEWAY BASEBALL BUS TRIP THIS** SEASON!



WEDNESDAY, JUNE 22ND WRIGLEY FIELD - CHICAGO, ILLINOIS TICKETS ARE \$105 AND INCLUDES TRANSPORTATION AND A TICKET **TICKETS ON SALE MAY 2ND** 

FOR MORE INFORMATION OR TO ORDER TICKETS CONTACT LISA STEINES OR BRETT CORNISH AT (563) 243-4121

### Check out the Lumberkings on us!

1<sup>st</sup> Gateway has your tickets to see the Clinton Lumberkings at Ashford University Field. Stop by our branches for these upcoming games:

Camanche: Thursday, July 28th 6:30 p.m. vs. Wisconsin

Clinton: Thursday, August 18th 6:30 p.m. vs. **Quad Cities** 

DeWitt: Sunday, July 12th 2:00 p.m. vs. Beloit

Fulton/Morrison: Sunday, August 21st 2:00 p.m. vs. Peoria

### Tickets available beginning in May

Keep up with the latest on 1st Gateway Credit Union by following us on Facebook and Twitter!



We will be hosting our annual Children's Miracle

Network Bake Sale on Friday. May 13th. All the proceeds stay local and go to helping kids at The University of Iowa Children's Hospital! The Bake Sale will be held at our Camanche, Clinton, Fulton and Morrison locations and items will Children's Miracle Network



be on sale until the goodies are gone that day. Come sample some of the staff's finest and help raise money for a great cause on Mau 13th!!



We will be selling tickets to both Adventureland in Des Moines and Great America in Gurnee, IL well below the price you would pay at the park. Avoid the lines and buy your tickets in advance! **Tickets to Adventureland and Six Flags** (members only) will be on sale soon.

## YOUR SUMMER WHEELS ARE HERE

Summer's here, the kids are out of school, and it's time to enjoy lazy days and make family memories. Whether you're financing a new car or still paying on your current one, the last thing you want to worry about is your car payment cramping your summer fun.

NEW VEHICLES (2015-2017)				
RATES AS LOW AS:				
*				
72 mos. UP TO 84 mos.				
USED VEHICLES				
RATES AS LOW AS:				
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Based on credit.

#### FINANCIAL INFORMATION

#### STATEMENT OF FINANCIAL CONDITION

ASSETS Decem	ber 31, 2015	December 31, 2014
Loans	\$104,399,296	\$91,275,928
Allowance for Loan Loss	\$(504,212)	\$(562,078)
Investments/Cash	\$15,578,665	\$9,661,948
Land & Building	\$2,300,403	\$2,410,719
Other Fixed Assets	\$44,229	\$81,410
All Other Assets	<u>\$2,836,719</u>	<u>\$3,037,879</u>
TOTAL ASSETS	\$124,655,100	\$105,905,806
LIABILITIES		
Share Deposits	\$53,981,341	\$47,492,103
Share Draft Accounts	\$12,939,422	\$9,767,184
Certificates & IRA's	\$37,387,041	\$30,273,974
Other Liabilities	\$7,959,887	\$7,892,301
Reserves & Earnings	\$ <u>12,387,409</u>	\$ <u>10,480,301</u>
TOTAL LIABILITIES	\$124,655,100	\$105,905,806

#### STATEMENT OF INCOME & EXPENSE

INCOME December Income On Loans Income on Investments Fees & Other Income TOTAL INCOME	<b>31, 2015</b> \$5,674,225 \$126,728 <u>\$984,383</u> <b>\$6,785,336</b>	December 31, 2014 \$4,876,678 \$25,648 <u>\$921,501</u> <b>\$5,823,827</b>
EXPENSES Salaries and Benefits Travel & Conferences Association Dues Office Occupancy Office Operations Professional & Outside Services Advertising & Promotion Allowance for Loan Loss Transfe Loan Servicing Other Expenses Dividends & Interest Paid Gain/Loss on Sale of Assets NCUA Premium Assessment TOTAL EXPENSES	\$146,070	\$2,022,021 \$55,761 \$31,074 \$295,851 \$411,900 \$305,259 \$116,937 \$422,871 \$434,592 \$138,766 \$528,795 \$(9,538) (\$9,730) <b>\$4,763,827</b>
NET INCOME	<b>\$1,280,000</b> s \$0	<b>\$1,060,000</b> \$0

## **Board of Directors for 2016-2017**



Steve Davis	ALM Committee and Secretary
Ann Eisenman	
Brian Johnson	Audit Committee
Marilyn Rasmussen	Audit Committee Chair
Rosann Raymond	Audit Committee
Lanny Reed	Vice Chairman and Credit Committee Chair
Ted Tornow	
Paul Varner	President and ALM Chair
Steve Zuidema	Credit Committee

## **63rd Annual Meeting**

We thanked over 350 members and guests at our 63rd Annual Meeting March 5th at the Vista Grande in Clinton. Chief Executive Officer, Pat Drennen, announced that in 2015 our financial numbers grew in a number of areas. Our assets are just over \$124 million (17.7% growth), our loans grew to more than \$104 million (14.38% growth), and our deliquency and charge off numbers tracked well below our peers. Our bottom line came in at \$1.28 million, which gave us a Return on Assets (ROA) of 1.11% and this figure was twice the peer average for credit unions our size. It's true when we say, *Our success is your success*. Five year service awards were given to Jeanne Adams, Callie Hilgendorf, Angie Lane, and Stacy Schutte. Dave Kruse and Marilyn Hill were presented ten year service awards. Retirement certificates were also presented to Elmer Jackson (Board Of Directors) and Dennis Duerling (Staff).



Jeanne C







Angie



Dennis

Stacy

Dave

#### \_\_\_\_\_

## 2016 Scholarship Winners!



(L-R): Blake Bialas, 1GCU's Angela Drury and Maria Striley. Not pictured: Meagin Sichterman

Jim Rasmussen Memorial Scholarship Winner:

Meagin Sichterman, a senior at Clinton High School, will be attending St. Ambrose University.

#### 1<sup>st</sup> Gateway Scholarship Winners:

**Maria Striley**, a senior at Unity Christian High School, will be attending Central College.

**Blake Bialas**, a senior at Camanche High School, will be attending Iowa State University.

## - Quarterly Statistics -

#### February 2016 February 2015

Total Assets	\$ <mark>128,108,536</mark>	\$ <mark>115,845,6</mark> 10
Total Loans	<mark>\$104,654,216</mark>	\$95,431,173
Total Deposits	<mark>\$107,643</mark> ,425	\$ <mark>96,730,35</mark> 7
Total Reserves	<b>\$13,114,413</b>	\$II,878,399